



TECHNOLOGY SERVICES SHAPED FOR THE FINANCIAL INDUSTRY



MANAGED SERVICES FOR THE FINANCIAL INDUSTRY

Are you getting the quality of technology expertise you need to effectively and efficiently run your financial organization? Recent research by the TABB Group predicted that by 2016, 50 percent of financial institutions would be using managed services to outsource the management of their Information Technology infrastructure. This research was further validated by Thomson Reuters while the Technology Services Industry Association (TSIA) annual survey states that spending for managed services continues to rise at a double-digit rate. But what is the reality of moving to a managed services environment and how do you tackle fundamental issues like control and security?

Traditional adoption of managed services has been driven by a fiercely competitive business climate whereby the adopters seek to streamline their organizations by reducing organizational costs and increase productivity. However, that mindset is shifting towards the benefits of increased flexibility, agility, IT response time, and Governance, Risk Management, and Compliance (GRC) adherence. This change in thinking will see the financial managed services adoption rate accelerate.

While a great deal of attention is paid to the enterprise financial organizations by the IT industry, at Resonant Technology Partners we specifically address the needs of large and small community banks as well as credit unions with operational and strategic offerings that leverage technology to grow assets, manage risk, and remain competitive. We also understand the perceived risks around control and security and can demonstrate a proven methodology that reduces your concerns.

OPERATIONAL METHODOLOGY

Our managed service methodology takes into account all of your technology domains with emphasis on security, backup and disaster recovery, and network postures. By removing the complexity and headaches that come with addressing these increasingly sophisticated and complex issues your institution has more time to create value for your client base.

We will tailor our approach to satisfy your appetite for control and risk. For instance, you may want complete control of your data and have it all in-house inclusive of disaster recovery. However, you may prefer a cloud based or hybrid approach with your data geographically dispersed. We act based on your preferences not ours.

By collaborating with your management team we will determine the best security framework and network resilience given your risk profile and budget. This allows your organization to control what receives the most attention and at what price point.

Manage SM



End-to-end infrastructure operation and end-user management of hosted or on premise systems. In addition, our consulting and professional services can add value to your business by providing strategy, architecture, implementation and integration services to help plan, build, improve and innovate your technology based business solutions.

Host SM



Select from dedicated, virtual, or colocation options fully managed by our engineers.

Data² SM



Back-up and disaster recovery services.

Systems SM



Procurement services, outright purchase or lease, for all your technology capital expenditures inclusive of warranties, license renewals, and existing contractual obligations.

Print SM



Right-sizing the document output fleet to actual business needs, providing optimal business process and fleet support, and establishing continuous optimization – balanced with minimal cost of ownership and environmental impact.



"Resonant Technology Partners' range of IT skills and experience allows us to focus on your core banking competencies. It's hard to imagine accomplishing our strategic goals without their IT assistance and expertise."

- Travis Burris
President & CEO Texas Champion Bank

"Data protection is critical to many businesses, but especially as it relates to the financial industry. Resonants' Data360° backup and disaster recovery service, coupled with the Manage360° day-to-day management and support of our IT systems, gives us big business benefits and results on a small business budget."

- Kyle Martin
Co-Founder Harris Martin Financial

CONNECTING PEOPLE AND INFORMATION

Resonant Technology Partners' management team has been supplying information technology service-enhancing experiences to clients for three decades. We specialize in assisting firms of any industry achieve Fortune 500 technology results.

STRATEGIC METHODOLOGY

Resonant Technology Partners can assist you in identifying, managing, and remediating strategic, transactional, and operational risk associated with the design, implementation, and use of technology related systems and processes through our Virtual CIO or Technology Risk Management services encompassing:

- ▶ Technology Planning – Plan, Implement, Measure
- ▶ Reputational Risk Mitigation (Technology related)
- ▶ System Integration Planning
- ▶ IT Contract Negotiations
- ▶ Vendor Management
- ▶ Business Continuity Planning

We adapt these services to fit your needs dependent upon the current IT initiatives of your organization.



BACKGROUND

Our commitment to service excellence enables us to uphold a presence in the face of even the most demanding client IT dilemmas. We continually design, research and develop new consulting processes and procedures, providing us with the ability to adapt solutions easily to suit individual client and market requirements.

THE 360° FAMILY OF INFORMATION TECHNOLOGY SERVICE & COST RECOVERY SOLUTIONS

Initially launched in 2006 and now in its second generation, our flagship 360° solutions provide a holistic approach to keeping servers and networks operating at peak efficiencies. This is coupled with a rigorous service methodology giving our clients the ability to achieve aggressive service cost recovery for information technology systems.

ACHIEVE RESULTS WITH 360°

Resonant Technology Partners would welcome the opportunity to simultaneously improve your company's information technology efficiency and experience significant savings in the process.

Resonant Technology Partners will give you back control of your IT environment and allow you to concentrate on your core competencies while we manage and service all aspects of your technology requirements.

resonant
technology partners

MANAGED IT SOLUTIONS



AT&T
Partner
Exchange™



Manage360° SM
As Simple As Possible



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